

**IMPORTERS' QUESTIONNAIRE**  
**POLYETHYLENE RETAIL CARRIER BAGS FROM**  
**CHINA, MALAYSIA, AND THAILAND**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than July 3, 2003**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning polyethylene retail carrier bags (PRCBs) from China, Malaysia, and Thailand (invs. Nos. 731-TA-1043-1045 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip code \_\_\_\_\_

World Wide Web address \_\_\_\_\_

Has your firm imported **PRCBs** (as defined in the instruction booklet) from any country at any time since January 1, 2000?

☐

**NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐

**YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

**PART I. GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

- I-3. Is your firm owned, in whole or in part, by any other firm?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

- I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing PRCBs from China, Malaysia, or Thailand into the United States or which are engaged in exporting PRCBs from China, Malaysia, or Thailand to the United States?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I. GENERAL QUESTIONS—Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of PRCBs?

☐ No                      ☐ Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on PRCBs. More than one answer may be applicable.

<input type="checkbox"/> Importer of record	<input type="checkbox"/> Takes title to the imported product(s)
<input type="checkbox"/> Consignee of the imported product(s)	<input type="checkbox"/> Customs broker or freight forwarder

I-7. If your firm is an importer of record of PRCBs but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-8. Please indicate whether your firm enters PRCBs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones	<input type="checkbox"/> No	<input type="checkbox"/> Yes
Bonded warehouses	<input type="checkbox"/> No	<input type="checkbox"/> Yes

I-9. Please indicate whether your firm imports PRCBs under the TIB (temporary importation under bond) program.

☐ No                      ☐ Yes

I-10. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

☐ No                      ☐ Yes—Please specify. \_\_\_\_\_

\_\_\_\_\_

**PART II.—TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Larry Reavis** (202-205-3185).  
**Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_

\_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of PRCBs since January 1, 2000?

☐ No

☐ Yes—Supply details as to the time, nature, and significance of such changes.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

II-3. Has your firm imported or arranged for the importation of PRCBs from China, Malaysia, or Thailand for delivery after March 31, 2003?

☐ No

☐ Yes—Indicate when such orders are to be delivered and the quantities involved.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

II-3a. If your firm imports bags other than PRCBs, please compare these bags to PRCBs in terms of physical characteristics, uses, channels of distribution, interchangeability, manufacturing facilities, and price: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

II-4. If your firm also produces PRCBs in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **PRCBs** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each subject country (China, Malaysia, and Thailand) and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

Subject Country: \_\_\_\_\_ ☐ All other sources combined<sup>1</sup>

(Quantity in 1,000 units, value in \$1,000)					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)					
<b>IMPORTS:</b> <sup>2</sup>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> (quantity)					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)					
<b>U.S. SHIPMENTS TO END USERS (RETAILERS)</b> (quantity)					

<sup>1</sup> Please identify these sources: \_\_\_\_\_

<sup>2</sup> Identify the foreign producers, if known: \_\_\_\_\_

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: \_\_\_\_\_

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes ☐ No—Please explain: \_\_\_\_\_

**PART III. PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from **Craig Thomsen** (202-205-3226).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No. E-mail address

**Section III-A. PRICE DATA**

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from **China, Malaysia, and Thailand** during January 2000-March 2003:

**Product 1.**—Small “t-shirt sack”-style bag, with (a) dimensions 9-12" x 5-7" x 16-18", (b) 12-14 microns (gauge) film thickness, (c) side gussets, (d) packed 1,000 bags per case in a dispenser carton, and (e) printed with one or two colors on one side (20-30 percent ink coverage)

**Product 2.**—Medium “t-shirt sack”-style bag, with (a) dimensions 12" x 7" x 20-22", (b) 12-18 microns (gauge) film thickness, (c) side gussets, (d) packed 1,000 bags per case in a dispenser carton, and (e) printed with one or two colors on one side (20-30 percent ink coverage)

**Product 3.**—Large “t-shirt sack”-style bag, with (a) dimensions 12" x 8" x 24-28", (b) 15-25 microns (gauge) film thickness, (c) side gussets, (d) packed 1,000 bags per case in a dispenser carton, and (e) printed with one or two colors on one side (20-30 percent ink coverage)

**Product 4.**—Medium merchandise bag, with (a) dimensions 16" x 4" x 20-24", (b) 12-18 microns (gauge) film thickness, (c) kidney, oval, or circle die cut, (d) packed 500 bags per case, and (e) printed with four colors on two sides (20-30 percent ink coverage)

**Product 5.**—Medium “patch handle”-style merchandise bag, with (a) dimensions 16" x 4" x 18", (b) 30-40 microns (gauge) film thickness, (c) kidney or oval die cut, (d) packed 500 bags per case, and (e) printed with four colors on two sides (100 percent ink coverage)

**Product 6.**—Medium “drawstring”-style merchandise bag, with (a) dimensions 17" x 4" x 18", (b) 30-40 microns (gauge) film thickness, (c) packed 500 bags per case, and (d) printed with four colors on two sides (100 percent ink coverage)

**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-A. PRICE DATA—Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each of the specified products<sup>1</sup> imported from China, Malaysia, and Thailand and sold by your firm. Also complete a separate page for each subject country you import from.

Product 1 ☐ Product 2 ☐ Product 3 ☐ Product 4 ☐ Product 5 ☐ Product 6 ☐  
 China ☐ Malaysia ☐ Thailand ☐

(Quantity in 1,000 units, value in dollars)		
Period of shipment	Quantity	Value <sup>2</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
<sup>1</sup> If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/> <hr/>		
<sup>2</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS**

- III-B-1. Please describe how your firm determines the prices that it charges for sales of PRCBs (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please submit all price lists or sample pages of price lists that you have issued since January 1, 2000.
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- III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).
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- III-B-3. What are your firm's typical sales terms for PRCBs imported from China, Malaysia, and/or Thailand (e.g., 2/10 net 30 days)? \_\_\_\_\_. On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_
- III-B-4. Approximately what percentage of your firm's sales of PRCBs imported from China, Malaysia, and/or Thailand are on a contract (\_\_\_\_ percent) vs. spot sales (\_\_\_\_ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.
- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) How frequently are contracts renegotiated? \_\_\_\_\_
- (c) Does the contract fix quantity, price, or both? \_\_\_\_\_
- (d) Does the contract have a meet or release provision? \_\_\_\_\_
- (e) What are the standard quantity requirements, if any? \_\_\_\_\_
- (f) What is the price premium for sub-minimum shipments? \_\_\_\_ percent
- III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of PRCBs? \_\_\_\_\_
- III-B-6. What is the approximate percentage of the total delivered cost of PRCBs that is accounted for by transportation costs? \_\_\_\_ percent. Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_ or purchaser \_\_\_\_ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? \_\_\_\_ percent. 101 to 1,000 miles? \_\_\_\_ percent. Over 1,000 miles? \_\_\_\_ percent.



**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-7. What is the geographic market area in the United States served by your firm's imports of PRCBs from China, Malaysia, and/or Thailand?

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III-B-8. What other products may be substitutes for PRCBs and how are they substitutable?

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Do you import any of these products? \_\_\_\_\_

III-B-9. Describe the end uses of the PRCBs that you import from China, Malaysia, and/or Thailand. For each end use product, what percentage of the total cost is accounted for by PRCBs?

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III-B-10. How has the demand within the United States (and outside the United States if known) for PRCBs changed since January 1, 2000? What were the principal factors affecting changes in demand?

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III-B-11. Have there been any significant changes in the product range or marketing of PRCBs in the past five years?

☐ No ☐ Yes—Please describe.

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III-B-12. Does your firm purchase or sell PRCBs over the internet?

☐ No ☐ Yes—Please describe, noting the estimated percentage of your firm's total purchases/sales of PRCBs in 2002 accounted for by internet transactions. If internet auction sales, please indicate date of auction, auctioneer, and whether you won the auction.

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**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-13. Are PRCBs produced in the United States and in other countries used interchangeably (i.e., can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	China	Malaysia	Thailand	Other countries <sup>2</sup>
United States					
China					
Malaysia					
Thailand					

<sup>1</sup> For any country-pair producing PRCBs which is *sometimes* or *never* used interchangeably, please explain the factors that limit or preclude interchangeable use:


<sup>2</sup> Indicate the country(s):

**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-14. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between PRCBs produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	China	Malaysia	Thailand	Other countries <sup>2</sup>
United States					
China					
Malaysia					
Thailand					

<sup>1</sup> For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of PRCBs, identify the country-pair and report the advantages or disadvantages imparted by such factors:


<sup>2</sup>Identify the country(s):

**PART III. PRICING AND RELATED INFORMATION—Continued****Section III-C. CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for PRCBs imported from China, Malaysia, or Thailand during 2000-2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of PRCBs from China, Malaysia, and Thailand that each of these customers accounted for in 2002.

<b>No.</b>	<b>Customer's name</b>	<b>Street address (<u>not</u> P.O. box), state, and zip code</b>	<b>Contact person</b>	<b>Area code and telephone number</b>	<b>Share of 2002 sales (%)</b>
<b>1</b>					
<b>2</b>					
<b>3</b>					
<b>4</b>					
<b>5</b>					
<b>6</b>					
<b>7</b>					
<b>8</b>					
<b>9</b>					
<b>10</b>					